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## **The Delicious Taste of Discovering the Clinical Efficacy of Yin-care Oral**

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Discovering the remarkable clinical effectiveness of Yin-care Supreme Oral Care was an incredibly eye opening experience, and it is with great enthusiasm that I share my story as it transpired during the early stages of introducing Yin-care Oral care to the TCM community in the United States.

While attending the Annual Southwest Symposium of Traditional Chinese Medicine in Austin, Texas in approximately 2008, I found myself manning the Yin-care booth, greeting new customers and discussing the benefits of the traditional Yin-care for skin and gynecological conditions. A TCM practitioner from Pennsylvania stopped by and noticed that we were now offering oral-care. She was familiar with the traditional Yin-care and was very interested in our new oral care product. At the time, we weren't pushing the oral care, but were slowly announcing it to the TCM community. She was very curious about the oral prep and confided in me that for the past nine and half years she has a special periodontal teeth cleaning procedure every 3 months as she has an ongoing periodontal disease. Immediately, I thought, this must be a stomach heat condition, and I brought this idea to her attention and asked if she had used internal medicine to treat it. She confirmed for me that she had been using internal stomach heat preps with little success and still required this quarterly periodontal therapy. She asked me if I thought that the use of the oral care would provide any assistance with her periodontal condition. I really did not know and had zero experience with periodontal disease and the oral prep. I decided to offer her several free bottles if she would agree to use it 2-3 times a day in small amounts; a small squirt in her mouth, swishing for 1-3 minutes, rinsing with it in this manner. If it was successful, I asked her to continue buying more for herself as an ongoing therapy. At this point we parted ways. It was my wish that she would call me and give me feedback at sometime in the future, but I let it go and off she went.

Mind you, I don't handle the shipping here at YAO and I had no idea if she was purchasing any more product, and in all honestly, I had lost track of her case. So fast forward 3 months, I'm at the YAO offices, and I receive a phone call. The caller has been placed on hold and my staff tells me that it's a physician from Pennsylvania and they'd like to talk to me. My practice and main office is in Denver, Co and I don't know anyone in Pennsylvania and had forgotten the encounter in Austin.

I pick up the phone, and it's a periodontal physician from the University of Pennsylvania. She introduces herself and then says emphatically, "Who are you?" Of course, I am very caught off guard and am quite confused, so I answer, "um, I'm Daniel...who are you and what can I do for you?" She goes on to say that she has a patient there at the University



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whom they have been seeing for almost 10 years every three months with regularity who bleeds profusely from her oral cavity and gums and requires a team of people to clean her teeth and manage this gum condition. She had just seen the patient the other day and the patient no longer has any sign of periodontal disease. The gums didn't bleed during the procedure and the gums appeared new.

She ultimately wanted to know what I had done for the patient. So I went onto explain that for \$10 she could have done it herself. For \$10 the University of Pennsylvania could offer her this product. This was a very simple thing and that if the outcome was so astonishing, perhaps they should carry some of this at their hospital.

I was truly blow away by the recounting by this physician of her patients' results from using Yin-care oral. This was my first real indication that the Yin-care oral preparation has such a strong clinical effect and since then I have been incredibly confident in prescribing it for numerous damp, damp-heat, toxic-heat, oral and gum conditions without hesitation. Additionally, the product has a refreshingly clean taste and invigorating sensation in the mouth that people love which is a nice surprise for patients used to taking herbs that can challenge their taste buds.

To me this is such an inexpensive remedy with remarkable clinical effectiveness that it should be something that every physician should carry in their clinic and make available to their patients. Knowing that we all have limited space and resources available to create a pharmacy for our patients, I felt like this story may be helpful for everyone else to know. Its clinical efficacy, low cost and high patient satisfaction truly make it an ideal product to consider. It is my wish that in the recounting of this story, you can see that Yin-care Oral speaks for itself.